



OUR MISSION

Irena Group Investor specializes in rendering a wide range of services. During its activity, the company has proved itself as reliable and stable partner not only in Poland, but also in the countries of the near and far abroad.

Core activities of Irena Group Investor Company are based on the development of projects of various orientation and complexity including the services as follows:

- Engineering, design and development of process equipment;
- Process equipment supplies and sales;
- Process equipment installation and start-up of;
- Full package of maintenance services for the process equipment;
- Project financing and further support;
- Logistical management.

The detail project implemented by Irena Group Investor Company always complies with the necessary codes and regulations, which allows in the shortest possible time to promote the project under development in accordance with the prospects for further development of scientific, technical, organizational and economic innovations, and guide it from the development of the necessary information and technical documentation and financial support up to quality control and management. The whole complex of services will be implemented by the company in such a way that it will save not only time, but also the client's funds.

INFORMATION AND TECHNICAL SUPPORT

All stages of the project activity of Irena Group Investor Company are accompanied by information and technical service support, regardless of the territorial location of the production complex. The Client has an opportunity to receive the extended advice and full range of technical services for supporting its project.

Advantages of information and technical support:

- Entire project implementation by one specialist/company;
- Cost reduction;
- Ensuring maximum efficiency, and, therefore, the result;
- Ensuring the integrity of the project activity;
- Minimization of time costs;
- Prompt elimination of arising problems;
- Risk reduction.

DEVELOPMENT OF THE TECHNICAL DOCUMENTATION

Irena Group Investor Company offers to the Clients the services for development of technical documentation for equipment with description of operation, accurate schemes and other information that is necessary for the Client. Specialists of the Company will give competent advice and prepare the necessary package of documents, including:

- Data sheet for the technical device;
- Technical specification;
- Operating manual;
- Program and operating procedure;
- Instructions for installation/dismantling of the technical device.

INSURANCE

Specialists of the Irena Group Investor Company provide the insurance of process equipment, thereby ensuring the insurance coverage, guaranteeing its full safety and timely delivery.

INSTALLATION AND START-UP

INSTALLATION TYPES

Installation of industrial and process equipment means a sequential process of assembling, installation of equipment

and machinery which includes the general preparatory, assembly, mechanical and technical activities to be performed by the qualified specialists for the subsequent equipment start-up.

Irena Group Investor Company performs the following types of installation (to be performed by specialists of the equipment supplying organization):

- Installation;
- Supervised installation.

In turn, the supervised installation includes the following activities (accompanied by an obligatory visit of the facility by specialists):

- Quality control during work performance;
- Practical and theoretical training of the Client's personnel (with passing of the examination minimum).

INSTALLATION QUALITY

Irena Group Investor Company performs the supply and installation of the equipment of any complexity, including the installation of individual units and complexes. At the same time, the Company undertakes to maintain and repair the equipment, which obliges the Company's specialists to take into account the requirements for the equipment operation, observe the safety rules and sanitary and epidemiological conditions.

Installation of the process equipment to be carried out by the Company is accompanied by information and technical service support, regardless of the territorial location of the production complex.

Irena Group Investor Company provides the detailed information on energy consumption and calculates the feasibility of installing the process equipment based on the economic efficiency of individual automatic devices and production complex as a whole. If it is expected to create large production facilities, then the Company's specialists will envisage the possibility of developing the necessary technical documentation. Installation of the industrial equipment is carried out within the contract period.

PROFESSIONALIZATION OF INSTALLATION

When performing the process equipment installation it should be noted that professionalization is an important factor for this process, since the reliability and durability of the subsequent operation of the equipment mostly depend on the professional competence of the employees.

In the course of work the specialists face a number of the most complicated technical issues and for their settlement it is important to have not only professional knowledge, skills, personal qualities, but also special expensive equipment and accessories which the Company has in its possession.

High qualification of the Company's technical specialists makes it possible to shorten the time to the possible minimum.

Project Financing and Support

EVALUATION OF ECONOMIC EFFICIENCY

Irena Group Investor Company provides financial assistance to the Client during the design process in the absence of financial resources. Financing of projects is carried out after evaluation of their economic efficiency by analytical services of the Company.

LONG-TERM INVESTMENT LOAN

On the basis of the analysis the Company provides the funds to the Client through a long-term investment loan from a foreign bank at a reduced interest rate.

INDIVIDUALIZATION AND DIFFERENTIATION OF LOAN SERVICES

Irena Group Investor Company guarantees to each Client an individual differentiated approach in the process of finding the source of financing (bank, financial corporation, etc.) taking into account the requirements as for the terms, amounts of the requested funds, guarantee possibilities, the country of the equipment origin, etc.

Our employees provide an individual approach to each Client choosing the most profitable solutions for each specific situation.

LEASING

Leasing of equipment is the most cost-effective way of replacing and increasing the fixed assets of an enterprise in comparison with other methods, since it allows an enterprise to start its own business, having only a part of the funds necessary to purchase the fixed assets. At the same time, the enterprise is provided with non-monetary

resources for the necessary equipment, which it is not always possible to control.

Leasing is beneficial for all enterprises seeking to hold a leading position in the industry. It will allow not to waste time and money on worn out and outdated equipment requiring a reserve for current repairs, parts that have been removed from production, over-consumption of raw materials (savings on replacing of the equipment often leads to loss for the Client and payment of fines), but to REPLACE THE EQUIPMENT COMPLETELY. Leasing of equipment applying the accelerated depreciation allows you to perform it in cost-effective way.

Advantages of purchasing the equipment by means of leasing provided by Irena Group Investor Company are as follows:

- Possibility of getting almost any equipment which is sold and may be bought under the terms of financing;
- Payment of 20-30% of the cost of the purchased equipment as a preliminary payment;
- Saving of funds of the lessee's enterprise;
- Preservation of own circulating assets by effecting the leasing payments using the revenue generated by the equipment itself;
- Applying the mechanism of accelerated depreciation which after 2-3 years will allow you to obtain the process equipment at the residual balance cost (the real cost will be much higher);
- Covering current lease payments and earning profits during the first years of operation.

Therefore, equipment leasing is an additional business instrument to be used for maintaining a high level of work and competitiveness.

PROCESS EQUIPMENT

SUPPLY

Equipment supply is a process the promptness of which influences over the pace and efficiency of any enterprise. Irena Group Investor has extensive experience in all types of cargo transportation, and we would be glad to provide our Clients with high-quality services (road, sea, container and air transportation) on favorable terms.

When cooperating with our Company, the Client may be sure of reliability of all operations related to declaration, transportation (including international) of cargos. Our employees:

- Will perform the customs clearance of cargo in compliance with the applicable laws in a prompt manner;
- Will envisage all the objective difficulties which may arise during the transportation, supply of equipment and spare parts, as well as service maintenance;
- Will help to determine the optimal route and distance for transportation of the Client's cargo;
- Will carry out the insurance of transported cargo thus ensuring its full safety and timely delivery.

SALE

Irena Group Investor applies a special pricing policy for the Client. The level of prices depends on the professional interests and needs of the Client determined in course of planning the joint activities. Conditions and forms of payment are determined in accordance with the contracts concluded with the Client.

INDUSTRIAL AUDIT

The purpose of the industrial audit of Irena Group Investor is to organize and manage the company as a complex system. Verification of this system with the help of independent highly qualified experts allows us to organize the business properly as a complex multi-functional process.

Such verification including financial and technical audit allows us to identify and verify the following objects:

- Quality control and management system;
- Process and technical solutions of the company;
- Production management systems;
- Equipment, buildings and structures, machinery, systems and networks;
- Design and technical documentation.

The procedure for performing an industrial audit:

- Organization;
- Audit of documentation;
- On-site audit;
- Development of recommendations for improvement;
- Development of measures for implementing the improvements;
- Approval and execution of the report on industrial audit;
- Approval and submission of the final version of the report to the Client.

The result of the industrial audit is reasonable opinion on technical and process solutions, compliance of the systems condition with the necessary regulatory requirements, and the methods of managing the company's production.

PROCESS OPTIMIZATION

The specialists of the Irena Group Investor Company constantly work in the field of optimization of the processes of sales, delivery and maintenance of the process equipment for the purpose of achieving their efficiency. Optimization may be achieved considering the following universal positions:

- "Quality-price" ratio;
- The whole range of services in one place which allows us to save the Client's time and funds;
- Mutually profitable and long-term relationships with partners based on the principles of trust and transparency;
- Highly qualified team which means a high level of quality of production and client servicing;
- Availability of additional services such as industrial audit.